

# Media Kit & Advertising Options

Discover how advertising with NCPA fits into your marketing plan.

NCPA provides an integrated marketing solution that includes:

- Website Classified Advertising
- E-Newsletter Advertising
- Print Newsletter Advertising
- Exhibitor Opportunities

"We got a good response from the online ad... literally within an hour!" - Gene Rodgers, MSW, Family

Preservation Services of NC, Inc.

Advertising Contact

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## About NCPA



The North Carolina Psychiatric Association (NCPA) is one of the oldest professional member organizations in the state. More than 85 years after its inception, NCPA represents nearly 1,000 psychiatrists statewide. Our quarterly print newsletters, bi-weekly e-newsletters, Annual Meeting & Scientific Session, and CME events reach a wide audience within the mental healthcare field:

- Psychiatrists
- Physician Assistants
- Nurse Practitioners
- Nurses
- Social Workers
- Psychologists
- Medical Students
- Hospital Administrators
- Medical Directors

NCPA's publications serve as a trusted psychiatric news aggregator. We report on the major issues, policies, events, programs, and leadership opportunities in the field of psychiatry.

Our publications are for and about anyone who is in a leadership role in the house of medicine. Whether you're seeking new clients for your business solutions and services, showcasing your products, announcing vacancies, selling your practice, or renting office space, advertising with NCPA is an outstanding way to reach North Carolina psychiatrists with your message.

## About NCPA



## **RESPONSIVE READERS:**

55% open rate of email newsletter, higher than the industry standard

Click-thru rate of email newsletter averages +7%, triple the industry standard

975+ subscribers to NCPA print newsletter

12,000 hits on a recent job posting on the NCPA website

## **ENGAGED MEMBERS:**

27% of our membership attend our Annual Meeting

59 residents, fellows, and medical students attended the 2022 Annual Meeting.

Over 150 members serve on NCPA Committees

## **RESPECTED PSYCHIATRIC LEADERS:**

NCPA members have been recipients of numerous APA awards, including Profile of Courage and Health Services Research Award.

NCPA members serve as American Psychiatric Association Parliamentarians, government and insurance Chief Medical Officers, NC Medical Board members, chairs of academic programs and hospitals, and representatives of the North Carolina General Assembly.

## **Advertising Options**

## Website Classified Advertising

North Carolina psychiatrists are looking for a site resource to help them find their next job. NCPA has a well-established, user friendly, state-wide digital job and classified ad board with unhindered access to a large network of medical professionals. Promoted in every e-newsletter and social media, and accessible via the NCPA homepage.

### Up to 100 words:

\$150 for 30-day posting \$250 for 60-day posting

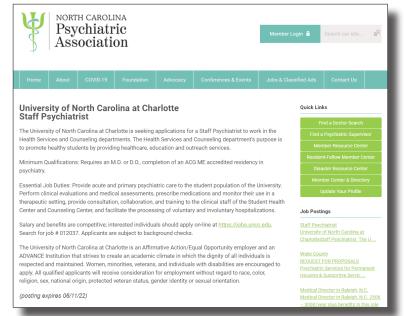
### Add-ons:

More than 100 words: \$1 per word Logo/graphic: \$25

### NCPA Email Newsletter Advertising

The NCPA "E-News" is the digital newsletter of the North Carolina Psychiatric Association and is published bi-monthly and emailed to nearly 1,000 NCPA members. Because our physician psychiatrist members expect clear, concise, and up to date news, it's open rates and click-thru rates are higher than industry standard. Exclusive Sponsorship allows your company to be the only advertiser in an issue.

Exclusive Sponsorship: \$375 per issue Clickable Full-color Logo displayed prominently 100-word description of organization or 800 x 400 pixel display ad



#### TO KNOW

NCPA Members to Present at 2022 American Psychiatric Association Annual Meeting

Heading to the APA Annual Meeting later this month? Be sure to check out sessions that are featuring a number of NCPA members, including *Marvin Swartz, Jennie Byrne, Nora Dennis, Mehul Mankad, Kate Hobbs Knutson, Bradley Gaines, Steven Wyatt, Warren Kinghorn, Tom Penders* and others! Click <u>here</u> to see their topics and when they will be speaking. If you will be presenting and we inadvertently left you off this list, please <u>contact us</u> so we can include you in the May 17 E-News.



#### TO ATTEND

Next Up for AHEC'S NC Psychiatry and Behavioral Health Series: Delirium Wednesday, May 18, 2022

## **Advertising Options**

## NCPA Print Newsletter Advertising

The "NCPA News"—our 12–20-page print newsletter-- is published quarterly in March, June, September, and December. It is distributed to 975+ members and "Friends of NCPA" via direct mail. The NCPA News features psychopharmacology columns, legislative updates, editorials, committee reports, NCPA news, classified ads, and more.

### Print Classified Ads: \$200

100 words included

More than 100 words: \$1/word

Copy must be submitted the first business day of the month prior to publication

### Print Display Ads: Rates Below

Full color

Quarter, Half and Full page sizes

Multiple-ad discounts

Client must supply artwork (PDF or EPS)

Artwork must be submitted the first business day of the month prior to publication

## **Psychiatric** Association



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Don't Forget to Pay Your Dues!

If you haven't already, make sure

you pay your membership dues by the end of the 90-day grace period (March 31, 2022). Here are three

1. Pay online: www.psychiatry.org/PayDues 2. Pay by phone: (202) 559-3900

APA Membership Dept 800 Maine Avenue, S.W

Suite 900 Washington, D.C. 20024

Starting Your Own Practice PAGE 14

ways you can renew today

3. Send a check to:

#### **Committing to Racial Health Equity** in Psychiatry: Reckoning with **Racism in Restraint Use**

news

Colin Smith, M.D., Chief Resident, Internal Medicine-Psychiatry

"Every system is perfectly designed to get exactly the results it gets." - W. Edwards Demming

A genuine commitment to racial health equity in psychiatry requires proac-tive and intentional identification, and elimination of the roots of unjust differences in care perpetrated on minori-tized communities. We have a duty to our patients, ourselves, and our profession to respond, especially when we are employing inherently coercive, force-ful, and morally injurious interventions such as chemical and physical restraint.

Much of the literature evaluating disparities in emergency healthcare high-lights inadequate medical evaluation and treatment for communities of color. It is well established, for exam-ple, that Black patients seeking care in emergency settings are less likely to be offered thorough evaluation for chest pain1 or analgesia for musculoskeletal and abdominal pain<sup>2</sup> compared to their white counterparts.

But what about our use of physical and But what about our use of physical and chemical restraints in psychiatry? Are we systematically and forcefully treat-ing Black patients differently than white patients? Unfortunately, the answer is yes. A pair of recent observational stud-ies employing our p000000 retient ies evaluating over 900,0000 patient encounters demonstrate that Black pa-tients are significantly more likely to undergo physical restraint than white patients in the general emergency de-

partment setting after adjusting for so-ciodemographic and clinical factors.<sup>34</sup> On the heels of these studies, our team analyzed nearly 13,000 encounters of patients, evaluated by an emergency consultation psychiatry service, and found that Black patients are also more likely to be injected with antipsychotics than white patients.5 Lest we think the

Few problems have ever been solved by ignoring that they exist.

burden of these findings falls strictly on the shoulders of our emergency physician colleagues, preliminary results from an analysis of over 3,700 unique encounters in an urban med-psych unit show significantly higher rates of restraint and seclusion for Black patients than for white patients.<sup>6</sup>

What are we to make of these findings? Given the frankly racist practices that have pervaded the history of Ameri-can medicine<sup>7</sup> and the common human phenomenon of implicit bias, it is illogical to suggest that racial bias does not play a role in our coercive treatment of Black patients presenting in distress.<sup>8</sup>

Although increasing diversity among physicians mitigates—but does not eliminate—implicit bias and preju-dice,<sup>9</sup> people of color, and, in particu-lar, Black individuals, still comprise a

## NCPA Print & Online Advertising Policy

NCPA requires prepayment for all advertising.

Advertisements for employment opportunities outside of North Carolina (traditional or telepsychiatry) or pharmaceutical products are not allowed at this time.

Ad Sizes	1Ad	2 Ads	3 Ads	4 Ads
Full page 8.5" x 11"	\$750	\$690 (per ad)	\$660 (per ad)	\$630 (per ad)
Half page 8.5" x 5.5" (landscape)	\$575	\$545 (per ad)	\$515 (per ad)	\$485 (per ad)
Quarter page 4.25" x 5.5" (portrait)	\$425	\$400 (per ad)	\$375 (per ad)	\$345 (per ad)

## **Exhibitor Opportunities**



### **Exhibitor Opportunities**

NCPA holds several events throughout the year, with a wide audience including psychiatrists, physician assistants, nurse practitioners and nurses, social workers, psychologists and other mental health providers. Events range from practice management workshops to scientific sessions.

Our events are a great way to meet oneon-one with your target audience. Event schedules are designed to provide multiple breaks with exhibitors to maximize networking opportunities. NCPA also provides sponsorship opportunities that allow for increased exposure such as exclusive on-site signage, inclusion of logo and company information in event marketing.

For more information about NCPA's exhibiting opportunities, please visit: <u>www.ncpsychiatry.</u> <u>org/exhibitor-information</u>



NORTH CAROLINA
Psychiatric
Association

To begin advertising with the North Carolina Psychiatric Association, please contact Katy Kranze at <u>kkranze@ncpsychiatry.org</u>.